

UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON

BRADY EDMONDS, on behalf of himself and  
those similarly situated,

Plaintiff,

vs.

AMAZON.COM, INC., a Foreign for Profit  
Corporation; AMAZON LOGISTICS, INC., a  
Foreign for Profit Corporation; AMAZON.COM  
SERVICES, INC., a Foreign for Profit  
Corporation,

Defendants.

NO. 2:19-cv-01613-JLR

**PLAINTIFF'S RESPONSE IN  
OPPOSITION TO AMAZON  
DEFENDANTS' MOTION TO  
DISMISS PLAINTIFF'S FIRST  
AMENDED NATIONWIDE  
COLLECTIVE ACTION  
COMPLAINT**

**I. INTRODUCTION**

Pursuant to the Federal Rules of Civil Procedure and the Local Rules for the Western District of Washington, Plaintiff Brady Edmonds respectfully submits this response in opposition to the pending motion to dismiss of Defendants Amazon.com, Inc., Amazon Logistics, Inc., and Amazon.com Services Inc.

Defendants' motion should be denied. Plaintiff's First Amended Nationwide Collective Action Complaint, comprising approximately 122 numbered paragraphs, far exceeds the pleading burden for FLSA claims in the Ninth Circuit. Plaintiff pleads factual allegations that, accepted as true, are sufficient to establish both Defendants' status as Plaintiff's employer and Defendants' violations of the FLSA. Defendants' arguments to the Plaintiff's Response in Opposition to Amazon Defendants' Motion to Dismiss Plaintiff's Nationwide Collective Action Complaint  
Case No.: 2:19-cv-01613-JLR

TERRELL MARSHALL LAW GROUP PLLC  
936 North 34th Street, Suite 300  
Seattle, Washington 98103-8869  
MORGAN & MORGAN, P.A.  
8151 Peters Road, Suite 4000  
Plantation, FL 33324  
TEL. 954-318-0268 • FAX 954-327-3013

1 contrary fail.

2 Although it is brought under Rule 12(b)(6), Defendants’ motion attempts to  
3 preemptively argue against Plaintiff’s forthcoming motion to conditionally certify a nationwide  
4 collective of local Amazon delivery drivers—a motion Plaintiff is likely to prevail on. *See Roy*  
5 *v. FedEx Ground Package Sys., Inc.*, 353 F. Supp. 3d 43, 70 (D. Mass. 2018) (conditionally  
6 certifying class of delivery drivers who worked for FedEx through different independent  
7 service providers (“ISP”), even though Plaintiff was not directly hired or paid by FedEx,  
8 because “Plaintiffs’ complaint, affidavits, and FedEx Ground’s SEC filing provide a reasonable  
9 basis for their claim that drivers who delivered FedEx packages had similar job responsibilities  
10 irrespective of which ISP hired and paid them, and that, by controlling the drivers’ schedules  
11 and conditions of employment, FedEx Ground functioned as their joint “employer” under the  
12 FLSA’s broad definition of that term.”). But Plaintiff has not yet filed his motion to  
13 conditionally certify a collective. Thus, any arguments Defendants have strategically injected  
14 into their motion on that issue are not properly before the Court at this time.  
15  
16

17 On December 9, 2019, Amazon filed its initial motion to dismiss, arguing that Plaintiff  
18 failed to plead facts establishing any wrongful conduct attributable to Amazon—specifically,  
19 by not identifying the “DSP”<sup>1</sup> that hired and paid him—and that Plaintiff failed to plead a  
20 plausible claim for overtime violations. *See* Dkt. # 21. Although his initial complaint was  
21

---

22 <sup>1</sup> A DSP or Delivery Service Provider is a third-party package delivery company created in order to  
23 contract with Amazon to handle the influx of Amazon customer orders. *See* Dkt. # 24 ¶ 3. As  
24 explained in Plaintiff’s first amended complaint, although the DSP may hire the delivery drivers,  
Amazon directed and controlled Plaintiff and other drivers, dictating nearly every aspect of their  
delivery work. *See id.* ¶¶ 4-5, 43-65.

1 sufficient as pleaded, Plaintiff amended the complaint to provide additional information  
2 regarding the non-payment of overtime in specific workweeks. *See* Dkt. # 24.

3 Notably absent from Amazon’s instant motion is the previous argument that Plaintiff  
4 failed to plead a plausible claim for overtime violations. This is because Plaintiff’s amended  
5 complaint exceeds the pleading burden within the Ninth Circuit in order to state a claim upon  
6 which relief can be granted under the FLSA. Specifically, Plaintiff has adequately pleaded that  
7 he was an employee, employed by Amazon—a company who is engaged in interstate  
8 commerce—and that he worked more than forty hours during specific workweeks for which he  
9 was not compensated at the appropriate rate of pay for overtime hours worked during those  
10 weeks. *See Landers v. Quality Commc'ns, Inc.*, 771 F.3d 638, 644 (9th Cir. 2014), *as amended*  
11 (Jan. 26, 2015). That is all that is required, and thus, Defendants’ motion should to be denied.  
12 Plaintiff was not, and is not, required to identify the DSP who paid him.<sup>2</sup>  
13  
14  
15  
16  
17

---

18 <sup>2</sup> This is not an issue of first impression. In *Gibbs v. MLK Express Services, LLC et al.*—an FLSA collective  
19 action brought by Amazon local delivery drivers seeking unpaid overtime pay—the Amazon Defendants moved to  
20 dismiss plaintiffs’ collective action claims on the same basis they argue here: their misplaced argument that  
21 Amazon could not have plausibly employed or jointly employed workers from unidentified DSPs. *See Gibbs v.*  
22 *MLK Express Services, LLC et al.*, Amazon’s Motion to Dismiss Plaintiffs’ Nationwide Collective Action  
23 Complaint, No. 2:18-cv-00434-SPC-MRM, Dkt. # 23, at 9 (M.D. Fla. Aug. 30, 2018), attached hereto as **Exhibit**  
24 **A**. Rejecting this notion, the *Gibbs* court denied the Amazon Defendants’ motion, holding that “[t]he court should  
25 focus on the relationship between the employer and the employee, not on whether the employee is more reliant on  
26 one employer or another.” *Gibbs v. MLK Express Services, LLC et al.*, Opinion and Order, No. 2:18-cv-00434-  
27 SPC-MRM, Dkt. # 116, at 8 (M.D. Fla. Feb. 7, 2019), attached hereto as **Exhibit B**. The *Gibbs* court held the  
allegations of plaintiffs that “Amazon manages the work of the delivery drivers or driver associates who are  
employed with other local delivery companies across the country, [and] Amazon exercises control over hiring,  
training, uniforms, delivery vans, pick up and drop off locations, schedules, and discipline [were] sufficient to  
establish Amazon as a joint employer. And the fact that Plaintiffs have not identified the nationwide delivery  
companies does not bar their collective claims at this stage.” *See id.* at 9.

Plaintiff’s Response in Opposition to Amazon Defendants’  
Motion to Dismiss Plaintiff’s Nationwide Collective Action  
Complaint3  
Case No.: 2:19-cv-01613-JLR

TERRELL MARSHALL LAW GROUP PLLC  
936 North 34th Street, Suite 300  
Seattle, Washington 98103-8869  
MORGAN & MORGAN, P.A.  
8151 Peters Road, Suite 4000  
Plantation, FL 33324  
TEL. 954-318-0268 • FAX 954-327-3013

## II. RELEVANT FACTUAL BACKGROUND

On October 9, 2019, Plaintiff Brady Edmonds filed a nationwide collective action complaint against Defendants Amazon.com, Inc., Amazon Logistics, Inc., and Amazon.com Services, Inc., alleging violations of the overtime provisions of the Fair Labor Standards Act, 29 U.S.C. 207. Dkt. # 1.

On December 9, 2019, Defendants moved to dismiss Plaintiff's complaint, arguing that Plaintiff failed to plead facts establishing any wrongful conduct attributable to Amazon—specifically, by not identifying the DSP that hired and paid him—and that Plaintiff failed to plead a plausible claim for overtime violations because he did not identify a specific week where he worked more than forty hours but was not paid overtime. *See* Dkt. # 21.

Although his initial complaint was sufficient as pleaded, Plaintiff amended the complaint on December 30, 2019, and provided additional specificity regarding the non-payment of overtime in particular workweeks. *See* Dkt. # 24.

The amended complaint alleges that Plaintiff worked for Defendants as a non-exempt local delivery driver delivering Amazon packages to customers of Amazon.com and that Plaintiff was paid a day rate without payment of additional overtime compensation when he worked more than 40 hours in a given workweek. *See* Dkt. # 24 ¶¶ 21-27, 43-65, 78-85. Specifically, the amended complaint alleges that Plaintiff worked 10-15 hours per day, between four and five days per week but sometimes worked six days in a single workweek. *See* Dkt. # 24 ¶ 22. The amended complaint also alleges that Plaintiff worked at least 40 hours per week and worked over 50 hours in virtually every workweek. *See id.* ¶ 23.

Plaintiff's Response in Opposition to Amazon Defendants'  
Motion to Dismiss Plaintiff's Nationwide Collective Action  
Complaint4  
Case No.: 2:19-cv-01613-JLR

TERRELL MARSHALL LAW GROUP PLLC  
936 North 34th Street, Suite 300  
Seattle, Washington 98103-8869  
MORGAN & MORGAN, P.A.  
8151 Peters Road, Suite 4000  
Plantation, FL 33324  
TEL. 954-318-0268 • FAX 954-327-3013

1 The amended complaint alleges that Plaintiff's shifts were generally not less than ten  
2 hours each workday. *Id.* ¶ 23. Plaintiff's workday generally began at approximately 7:00  
3 a.m. and did not end until he completed his delivery route between 6:00 p.m. and 7:00 p.m.  
4 *See id.* ¶ 24. And during workweeks leading up to the holidays, Plaintiff worked more than  
5 ten hours each shift and recalls working until approximately 12:00 a.m. one night. *See id.*  
6 ¶ 25.

7  
8 Plaintiff alleges that he was only paid a flat rate with no additional overtime  
9 compensation paid for the overtime hours that he worked each week. *See id.* ¶¶ 26-27, 80-81  
10 ("Plaintiff and the other driver were only paid a flat rate with no additional overtime  
11 compensation paid for their overtime hours worked . . . . For example, during his first week on  
12 the job, Mr. Edmonds worked at least five, ten-hour shifts for a total of at least fifty hours of  
13 work. Even though Mr. Edmonds worked ten or more hours of overtime that week, neither  
14 Amazon nor the DSP that hired Mr. Edmonds paid any overtime compensation to him.").

15  
16 Plaintiff's amended complaint devotes an entire section to the employment  
17 relationship between Plaintiff and Defendants, and the allegations alleged easily satisfy  
18 Plaintiff's burden to establish there is a plausible claim that Defendants are Plaintiff's  
19 employers at this early stage in the litigation. *Id.* ¶¶ 43-65. Likewise, the factual allegations  
20 exceed what is necessary to sufficiently state a claim that Defendants jointly employed  
21 Plaintiff. *See id.* Finally, Plaintiff sufficiently pleads that Defendants are subject to enterprise  
22 coverage under the FLSA and that Plaintiff is subject to individual coverage under the FLSA.  
23  
24 *See Dkt. # 1* ¶¶ 66-77.

25 Plaintiff's Response in Opposition to Amazon Defendants'  
26 Motion to Dismiss Plaintiff's Nationwide Collective Action  
27 Complaint5  
Case No.: 2:19-cv-01613-JLR

TERRELL MARSHALL LAW GROUP PLLC  
936 North 34th Street, Suite 300  
Seattle, Washington 98103-8869  
MORGAN & MORGAN, P.A.  
8151 Peters Road, Suite 4000  
Plantation, FL 33324  
TEL. 954-318-0268 • FAX 954-327-3013

### III. ARGUMENT AND AUTHORITY

#### A. Standard of review.

Courts disfavor motions to dismiss, which are frequently denied. *Hall v. Santa Barbara*, 833 F.2d 1270, 1274 (9th Cir. 1986), *abrogated on other grounds by Yee v. City of Escondido, Cal.*, 503 U.S. 519 (1992). The federal rules require the plaintiff to plead “a short and plain statement of the claim showing that [he] is entitled to relief.” Fed. R. Civ. P. 8(a)(2). “To survive a motion to dismiss, a complaint must contain sufficient factual matter, accepted as true, to ‘state a claim to relief that is plausible on its face.’” *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (quoting *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 570 (2007)). A claim is plausible “when the plaintiff pleads factual content that allows the court to draw the reasonable inference that the defendant is liable for the misconduct alleged.” *Iqbal*, 556 U.S. at 678 (citing *Twombly*, 550 U.S. at 545). The Court must “accept factual allegations in the complaint as true and construe the pleadings in the light most favorable to the non-moving party.” *Northstar Fin. Advisors Inc. v. Schwab Invs.*, 779 F.3d 1036, 1042 (9th Cir. 2015). A defendant’s assertions that are contradicted or unsupported by the complaint should be disregarded. *See Lee v. City of Los Angeles*, 250 F.3d 668, 688 (9th Cir. 2001).

#### B. Plaintiff alleges facts sufficient to establish a plausible FLSA claim.

##### 1. Plaintiff sufficiently pleads that Defendants employed or jointly employed him.

Under the FLSA, the term “employer” “includes any person acting directly or indirectly in the interest of an employer in relation to an employee . . . .” 29 U.S.C. § 203(d). The term “employer” is not to be construed in its common-law sense. *See Trauth v. Spearmint Rhino*

1 *Companies Worldwide, Inc.*, 2010 WL 11468627, at \*4–5 (C.D. Cal. Feb. 23, 2010); *Mednick*  
2 *v. Albert Enterprises, Inc.*, 508 F.2d 297, 299 (5th Cir. 1975) (citing *Rutherford Food Corp. v.*  
3 *McComb*, 331 U.S. 722 (1947)). Specifically, “the term . . . is not limited to the narrow  
4 conception of principal and agent, or master and servant, but is given a broad meaning so as to  
5 carry out the declared purpose of the [FLSA].” *Walling v. Atlantic Greyhound Corp.*, 61 F.  
6 Supp. 992 (E.D.S.C. 1945). “The Ninth Circuit has stated that the concept of joint employment  
7 should be defined expansively under the FLSA.” *Maddock v. KB Homes, Inc.*, 631 F. Supp. 2d  
8 1226, 1232 (C.D. Cal. 2007) (citing *Torres-Lopez v. May*, 111 F.3d 633, 639 (9th Cir. 1997)).  
9 The language should be interpreted as “intended to prevent employers from shielding  
10 themselves from responsibility for the acts of their agents.” *Maddock*, 631 F. Supp. 2d at 1232-  
11 33 (quoting *Donovan v. Agnew*, 712 F.2d 1509, 1513 (1st Cir. 1983)).

12  
13 The FLSA's definition of “employer” contemplates the possibility of simultaneous  
14 employers, each of which may be liable for wage violations. *See* 29 C.F.R. § 791.2(a). Thus, a  
15 worker may be an employee of two or more employers at the same time. 29 C.F.R. § 791.2(a).  
16 “[J]oint employment will generally be considered to exist when (1) the employers are not  
17 ‘completely disassociated’ with respect to the employment of the individuals and (2) where one  
18 employer is controlled by another or the employers are under common control.” *Chao v. A-One*  
19 *Med. Servs., Inc.*, 346 F.3d 908, 918 (9th Cir. 2003), citing 29 C.F.R. § 791.2(b).<sup>3</sup>  
20  
21

22 <sup>3</sup>“If an employee performs work that simultaneously benefits two or more employers, a joint  
23 employment relationship may exist. For example, a joint employment relationship exists where: (1)  
24 there is an arrangement between the employers to share the employee's services; (2) one employer acts  
25 directly or indirectly in the interest of the other employer in relation to the employee; (3) the employers  
26 are associated with one another, directly or indirectly, with respect to the employment of the employee  
27 Plaintiff's Response in Opposition to Amazon Defendants'  
Motion to Dismiss Plaintiff's Nationwide Collective Action

1           “The determination of whether an employer-employee relationship exists does not  
2 depend on ‘isolated factors but rather upon the circumstances of the whole activity.’” *Bonnette*  
3 *v. Cal. Health and Welfare Agency*, 704 F.2d 1465, 1469 (9th Cir. 1983) (quoting *Rutherford*,  
4 331 U.S. at 730), *disapproved of on other grounds by Garcia v. San Antonio Metro. Transit*  
5 *Auth.*, 469 U.S. 528 (1985). The Supreme Court has stated that “the touchstone is ‘economic  
6 reality.’” *Id.* (quoting *Goldberg v. Whitaker House Coop., Inc.*, 366 U.S. 28, 33 (1961)).

7           In order to “assist district courts in divining the existence of an employer-employee  
8 relationship, the Ninth Circuit has established what it refers to as ‘a useful framework.’” *Baird*,  
9 172 F. Supp. 2d at 1310 (citing *Bonnette*, 704 F.2d at 1470). While it is not “etched in stone,”  
10 the Ninth Circuit has stated that courts should examine whether the alleged employer: “(1) had  
11 the power to hire and fire the employees, (2) supervised and controlled employee work  
12 schedules or conditions of employment, (3) determined the rate and method of payment, and  
13 (4) maintained employment records.” *Bonnette*, 704 F.2d at 1470; *Trauth v. Spearmint Rhino*  
14 *Companies Worldwide, Inc.*, 2010 WL 11468627, at \*4 (C.D. Cal. Feb. 23, 2010). “These  
15 factors are intended to guide a court's analysis, but the ultimate determination must be based  
16 ‘upon the circumstances of the whole activity.’” *See Trauth*, 2010 WL 11468627, at \*4;  
17 *Rutherford*, 331 U.S. at 730; *Bonnette*, 704 F.2d at 1470 (“The four factors . . . provide a useful  
18 framework for analysis . . . but they are not etched in stone and will not be blindly applied.”).

19           Plaintiff need not allege facts with regard to each of the four factors, and courts have  
20 considered the factors in “varying combinations to determine whether join[t] employment  
21

22 by reason of the fact that one employer controls, is controlled by, or is under common control with the  
23 other employer.” *Trauth*, 2010 WL 11468627, at \*5; 29 C.F.R. § 791.2(b).

24 Plaintiff’s Response in Opposition to Amazon Defendants’  
25 Motion to Dismiss Plaintiff’s Nationwide Collective Action  
26 Complaint8  
27 Case No.: 2:19-cv-01613-JLR

TERRELL MARSHALL LAW GROUP PLLC  
936 North 34th Street, Suite 300  
Seattle, Washington 98103-8869  
MORGAN & MORGAN, P.A.  
8151 Peters Road, Suite 4000  
Plantation, FL 33324  
TEL. 954-318-0268 • FAX 954-327-3013



1 exists.” *See Trauth*, 2010 WL 11468627, at \*5. No single factor is dispositive due to the highly  
2 fact-intensive and dependent inquiry that must be undertaken to determine whether two or more  
3 entities are joint employers. *See Hall v. DirecTV, LLC et. al.*, 846 F.3d 757, 764 (4th Cir.  
4 2017). “Accordingly, ‘toting up a score is not enough.’” *Id.* at 769-70 (citations omitted).  
5 Rather, “‘one factor alone’—such as DirecTV’s supervision and control of Plaintiffs’  
6 schedules—can give rise to a reasonable inference that plaintiffs will be able to develop  
7 evidence establishing ‘that two or more persons or entities are ‘not completely disassociated’  
8 with respect to a worker’s employment if the [allegations] supporting that factor demonstrate  
9 that the person or entity has a substantial role in determining the terms and conditions of a  
10 workers’ employment.” *Id.* (citations omitted). This is true, especially at the pleading stage,  
11 where a plaintiff has not had the opportunity for full discovery. *Id.* (citing *Thompson v. Real*  
12 *Estate Mortg. Network*, 748 F.3d 142, 145 (3d Cir. 2014); *see also Ash v. Anderson*  
13 *Merchandisers, LLC*, 799 F.3d 957, 961 (8th Cir. 2015) (holding that at the pleading stage,  
14 plaintiffs relying on a joint employer theory are “not required to determine conclusively which  
15 [defendant] was their employer . . . or describe in detail the employer’s corporate structure”)).  
16  
17

18 Plaintiff’s amended complaint, when read as a whole, sufficiently alleges that Amazon  
19 directly employed Plaintiff or was his joint employer. *See Amponsah v. Directv, Inc.*, 2015 WL  
20 11578544, \*2-3 (N.D. Ga. August 12, 2015) (citing *Aldana v. Del Monte Fresh Produce, N.A.*,  
21 416 F.3d 1242, 1252 n.11 (11th Cir. 2005), for the proposition that the complaint must be read  
22 as a whole when determining that *Amponsah*’s proposed amended complaint sufficiently  
23 pleaded joint employer allegations such that amendment would not be futile). Notably, the  
24

25 Plaintiff’s Response in Opposition to Amazon Defendants’  
26 Motion to Dismiss Plaintiff’s Nationwide Collective Action  
27 Complaint9  
Case No.: 2:19-cv-01613-JLR

TERRELL MARSHALL LAW GROUP PLLC  
936 North 34th Street, Suite 300  
Seattle, Washington 98103-8869  
MORGAN & MORGAN, P.A.  
8151 Peters Road, Suite 4000  
Plantation, FL 33324  
TEL. 954-318-0268 • FAX 954-327-3013

1 court in *Amponsah* declined to deem an amendment futile in the face of the defendant's  
2 argument that "Plaintiffs fatally failed to identify, or describe their relationships with, the third-  
3 party subcontractor entities that employed them." *Id.* Specifically, the court stated:

4           Moreover, nothing in Rule 8 (a) or the FLSA requires Plaintiffs  
5           to identify the third-party entities with which they contracted in  
6           order to establish a joint employment relationship with  
7           Multiband. *See* 29 C.F.R. § 791.2(b) (3) (providing that, when an  
8           employee performs work which simultaneously benefits two or  
9           more employers, a joint employment relationship will be  
10          considered to exist where the employers share control over the  
11          employee). Rather, the "focus of each inquiry must be on each  
12          employment relationship as it exists between the worker and the  
13          party asserted to be a joint employer." *Layton*, 686 F.3d at 1177  
14          (quoting *Antenor v. D & S Farms*, 88 F.3d 925, 932 (11th Cir.  
15          1996)).

16 *Id.* at \*3; *see also Arwine-Lucas v. Caesars Enterprises Servs., LLC*, 2019 WL 4296496, at \*2  
17 (W.D. Mo. Feb. 25, 2019).

18           Likewise, in *Cringan v. DIRECTV*, No. 14-6113-cv-HFS, (W.D. Mo. Feb. 1, 2016)  
19 (Doc. 44), attached hereto as **Exhibit C**, plaintiffs alleged they were jointly employed but only  
20 identified defendant DIRECTV as their employer. The court rejected DIRECTV's argument  
21 that the failure to identify the other alleged employer was fatal to plaintiffs' claims. *Id.* at 5.  
22 The court held that plaintiffs' allegations regarding DIRECTV's employer status were  
23 sufficient, and the question of whether DIRECTV ultimately qualified as an employer under the  
24 FLSA would be resolved following discovery. *See id.*; *Arwine-Lucas*, 2019 WL 4296496, at \*2  
25 (denying defendants' motion to dismiss where plaintiff failed to name individual casinos as  
26 direct employers, holding plaintiffs need not identify both sides of joint employer relationship  
27 and allegations only have to support inference that named defendants were employers for

Plaintiff's Response in Opposition to Amazon Defendants'  
Motion to Dismiss Plaintiff's Nationwide Collective Action  
Complaint10  
Case No.: 2:19-cv-01613-JLR

TERRELL MARSHALL LAW GROUP PLLC  
936 North 34th Street, Suite 300  
Seattle, Washington 98103-8869  
MORGAN & MORGAN, P.A.  
8151 Peters Road, Suite 4000  
Plantation, FL 33324  
TEL. 954-318-0268 • FAX 954-327-3013

1 purposes of the FLSA); *Acosta v. Jani-King of Oklahoma, Inc.*, 905 F.3d 1156, 1160 (10th Cir.  
2 2018) (rejecting argument that plaintiff's complaint should be dismissed for failure to name  
3 individual franchisees where complaint asserted defendant violated FLSA by failing to keep  
4 records of its employees); *Polo-Echevarria v. Centro Medico del Turabo, Inc.*, 949 F. Supp. 2d  
5 332, 337 (D.P.R. 2013) (denying defendant's motion to dismiss where plaintiff did not identify  
6 direct employer because based on complaint, court could infer that either single or joint  
7 employer test would be met); *Gibbs*, at 8 ("Amazon manages the work of the delivery drivers  
8 or driver associates who are employed with other local delivery companies across the country.  
9 Amazon exercises control over hiring, training, uniforms, delivery vans, pick up and drop off  
10 locations, schedules, and discipline... At this stage, this is sufficient to establish Amazon as a  
11 joint employer. And the fact that Plaintiffs have not identified the nationwide delivery  
12 companies does not bar their collective claims at this stage.").

13  
14 As in the above-referenced cases, Plaintiff's amended complaint sufficiently sets forth  
15 facts establishing an employer/employee relationship between Amazon and Plaintiff.  
16 Specifically, Plaintiff alleges that:  
17

18 To ensure the highest customer service, satisfaction, and companywide  
19 uniformity, Amazon dictates and directly manages the work of Plaintiff and  
20 other local delivery drivers or drivers associates) the term used by Amazon)  
21 employment in numerous ways by, among other things: (a) requiring all drivers  
22 to submit to an Amazon background check; (b) participating in the decision to  
23 hire drivers; (c) providing training materials and training all drivers; (d)  
24 requiring all drivers wear Amazon branded clothing; (e) dictating the manner  
25 and type of clothing drivers wear; (f) determining the make, model, and style of  
26 delivery van to be used while delivering packages; (g) on information and belief,  
27 providing financing to purchase delivery vans; (h) requiring delivery vans to  
have Amazon insignia and logos (except when extra trucks are rented due to  
volume exceeding capacity during the busy season); (i) requiring drivers to

Plaintiff's Response in Opposition to Amazon Defendants'  
Motion to Dismiss Plaintiff's Nationwide Collective Action  
Complaint11  
Case No.: 2:19-cv-01613-JLR

TERRELL MARSHALL LAW GROUP PLLC  
936 North 34th Street, Suite 300  
Seattle, Washington 98103-8869  
MORGAN & MORGAN, P.A.  
8151 Peters Road, Suite 4000  
Plantation, FL 33324  
TEL. 954-318-0268 • FAX 954-327-3013

1 arrive at and load and unload Amazon packages from Amazon owned  
2 fulfillment and warehouse centers for delivery; (j) monitoring the performance  
3 of pre-trip and post-trip delivery van inspections; (k) requiring packages to be  
4 delivered to Amazon customers according to an exact schedule that dictates the  
5 order of delivery and provides the exact route to utilize; (l) requiring drivers to  
6 report problems delivering packages directly to Amazon; (m) controlling the  
7 method and manner of trouble shooting delivery issues; (n) tracking delivery  
8 performance including but not limited to the number of packages delivered each  
9 day, the location of the driver at any given time, and the efficiency of the  
10 deliveries as reported through Amazon handheld devices or the Amazon Flex  
11 application for smart phones; (o) supervising the work of each driver on a daily  
12 basis; (p) evaluating the performance of each driver on a periodic basis; (q)  
13 disciplining drivers up to and including termination.

14 Amended Complaint, ¶ 48.

15 Plaintiff's allegations squarely address the factors enumerated by the Ninth Circuit  
16 regarding employment and/or joint employment under the FLSA, especially considering the  
17 expansiveness of those definitions. *Torres-Lopez*, 111 F.3d at 639 ("This court has recognized  
18 that the concept of joint employment should be defined expansively under the FLSA").  
19 Plaintiff alleges that "[t]he DSPs who contract with Amazon exist for the common business  
20 purpose of providing local or last-mile delivery services to Amazon as an integral part of  
21 Amazon's business operation delivering Amazon packages directly to their customers." *See*  
22 *Dkt. #24* at 49-50 ("[s]tated differently, the DSPs provide a delivery driver labor force to  
23 Amazon to further Amazon's core business objective of providing delivery service to Amazon  
24 customers."); *see also Torres-Lopez*, 111 F.3d at 640 (setting forth eight non regulatory factors  
25 to consider when analyzing joint-employment including whether the service rendered is an  
26 integral part of the alleged employer's business). Plaintiff's delivery of Amazon packages is  
27 integral to the Defendants' core business of selling and delivering packages to customers of

Plaintiff's Response in Opposition to Amazon Defendants'  
Motion to Dismiss Plaintiff's Nationwide Collective Action  
Complaint  
Case No.: 2:19-cv-01613-JLR

TERRELL MARSHALL LAW GROUP PLLC  
936 North 34th Street, Suite 300  
Seattle, Washington 98103-8869  
MORGAN & MORGAN, P.A.  
8151 Peters Road, Suite 4000  
Plantation, FL 33324  
TEL. 954-318-0268 • FAX 954-327-3013

1 Amazon.com. Plaintiff alleges that “the DSPs are directly and solely dependent on their  
2 delivery contracts with Amazon”; “most if not all DSPs exclusively service Amazon full time  
3 and have no other clients”; “the DSPs are solely dependent on payments made by Amazon to  
4 make regularly scheduled payroll to the Plaintiff and similarly situated delivery drivers;” and  
5 “on information and belief each DSP was required to execute a standard Amazon agreement  
6 that required the DSP to hire drivers.” *Id.* ¶¶ 50-54; *see also Torres-Lopez*, 111 F.3d at 644  
7 (finding standard contracts without much negotiation of material terms to be indicative of a  
8 joint employer relationship). Plaintiff alleges “Plaintiff and similarly situated delivery drivers  
9 are dependent on Amazon, at a minimum, because Amazon provides: (i) all of the packages to  
10 deliver as part of its core business; (ii) delivery instructions including when, where, how, and in  
11 what order to deliver the packages; (iii) delivery support in the event there is an issue delivering  
12 a particular package; and (iv) payment of wages through Amazon’s payments under the  
13 delivery contracts with the DSPs.” *Id.*, ¶ 59; *see also Torres-Lopez*, 111 F.3d at 644 (finding  
14 that specialty work performed pursuant to industry standards, the ownership of the facilities by  
15 the defendant, the fact employees performed piece work without any initiative, judgment or  
16 foresight, and that employees had an inability to increase their profit or loss through managerial  
17 skill were all indicative of an employment relationship). Here, Plaintiff drives a vehicle for the  
18 specific purpose of delivering Amazon packages to Amazon customers without any specific  
19 judgment or foresight since Defendants dictate the when, how and where of the deliveries.  
20 Further, Plaintiff is not capable of increasing his profit or loss through any managerial skill.  
21 Additionally, the Defendants own the distribution centers where Plaintiff, and others similarly  
22  
23  
24

25 Plaintiff’s Response in Opposition to Amazon Defendants’  
26 Motion to Dismiss Plaintiff’s Nationwide Collective Action  
27 Complaint13  
Case No.: 2:19-cv-01613-JLR

TERRELL MARSHALL LAW GROUP PLLC  
936 North 34th Street, Suite 300  
Seattle, Washington 98103-8869  
MORGAN & MORGAN, P.A.  
8151 Peters Road, Suite 4000  
Plantation, FL 33324  
TEL. 954-318-0268 • FAX 954-327-3013

1 situated, begin and end their days delivering packages for Amazon. Finally, Plaintiff alleges,  
2 based on information and belief, that Amazon maintains employee files on each delivery driver.  
3 *See id.* ¶ 60.

4 Based on the totality of the circumstances and drawing all inferences in Plaintiff's favor  
5 at this early stage of the proceedings, Plaintiff has sufficiently alleged an employment  
6 relationship with Amazon. Additional facts regarding Plaintiff's relationship with the DSP are  
7 unnecessary to state claims for Amazon's liability to Plaintiff and the entire class of potential  
8 delivery drivers. *See* Dkt. # 24, ¶¶43-65; *Amponsah*, 2015 WL 11578544, \*2-3; *Cringan*, No.  
9 14-6113-cv-HFS, (Doc. 44); *Arwine-Lucas*, 2019 WL 4296496, at \*2. For these reasons,  
10 Amazon's Motion should be denied.<sup>45</sup>

11  
12  
13  
14  
15 <sup>4</sup> Contrary to Defendants' assertion, Plaintiff is **not** required to "plead specific facts that explain how the  
16 defendants are related and how the conduct underlying the claims is attributable to each defendant." *See*  
17 Defendants' Motion to Dismiss at 10 (citing *Johnson v. Serenity Transp, Inc.*, 141 F. Supp. 3d 974, 990  
(N.D. Cal. 2015)). In *Johnson*, the district court dismissed plaintiff's complaint because he did not  
18 plead sufficient facts that would give rise to a plausible claim of joint employment based on totality of  
19 the circumstances using the *Bonnette* factors. *See Johnson*, 141 F. Supp. 3d at 993.

20 <sup>5</sup> Cases cited by Defendants regarding Plaintiff's election to omit the DSP who hired him directly are  
21 inapposite. First, none of the DSPs through whom Plaintiff worked are subject to the jurisdiction of this  
22 Court. Moreover, each of the cases cited by Defendants addressed whether the plaintiff had adequately  
23 alleged an employment relationship with the named defendant, not an asserted failure to specifically  
24 identify one of the possible employers in a joint employment scenario. *See, e.g., Ivery v. RMH*  
25 *Franchise Corp.*, 280 F. Supp. 3d 1121, 1128 (N.D. Ill. 2017) (holding plaintiff alleged no facts that  
26 would plausibly establish she was employed by RMH Franchise but giving plaintiff leave to amend her  
27 already first amended complaint.); *Cavallaro v. UMass Mem. Hosp., Inc.*, 678 F.3d 1, 9-10 (1st Cir.  
2012) (finding "joint employer" theory failed to withstand Rule 12(b)(6) motion because plaintiff  
pleaded no facts that, if proven, would establish any defendant acted as her direct employer); *Nakahata*  
*v. New-York Presbyterian Healthcare System, Inc.*, 723 F.3d 192, 201 (2d Cir. 2013) (dismissed under  
Rule 12(b)(6) for failure to allege specific facts of employment or entity that directly employed  
plaintiffs); *Davis v. Abington Hosp.*, 817 F.Supp.2d 556, 564-65 (E.D. Penn. 2011) (dismissed under  
Rule 12(b)(6) for failure to allege facts establishing employer-employee relationship).

1       2.     Plaintiff has pleaded a plausible claim for overtime violations in his amended  
2       complaint.

3           As a matter of first impression, the Ninth Circuit in *Landers* analyzed what degree of  
4       specificity was required to state a claim for failure to pay minimum and overtime wages under  
5       the FLSA post-*Twombly* and *Iqbal*, "keeping in mind that detailed facts are not required."  
6       *Landers*, 771 F.3d at 640-41. The Court of Appeals held that "a plaintiff asserting a violation  
7       of the FLSA overtime provisions must allege that she worked more than forty hours in a given  
8       workweek without being compensated for the hours worked in excess of forty during that  
9       week." *Id.* at 644-45.

10          In his amended complaint, Plaintiff alleges: (i) that he worked 10-15 hours per day,  
11       between four and five days per week, but sometimes working six days in a single workweek  
12       (Dkt. # 26 ¶ 22); (ii) that he worked at least 40 hours per week and worked over 50 hours in  
13       virtually every workweek (*id.* ¶ 23); (iii) that his shifts were generally not less than ten hours  
14       each workday (*id.*); (iv) that he generally began working each day at approximately 7:00 a.m.  
15       and completed his delivery route between 6:00 p.m. and 7:00 p.m. (*id.* ¶ 24); (v) that during  
16       the workweeks leading up to the holidays, Plaintiff worked more than ten hours each shift (*id.*  
17       ¶ 25); (vi) that he was only paid a flat rate for his work (*id.* ¶¶ 26-27, 80-81); and (vii) "neither  
18       Amazon nor the DSP that hired Mr. Edmonds paid any overtime compensation to him,"  
19       including in a week in which he worked more than 50 hours (*id.* ¶¶ 26-27, 80-81). These  
20       allegations are sufficient to establish a claim that Defendants violated the FLSA.

21          Plaintiff also devoted an entire section in his amended complaint to the employment  
22       relationship between Plaintiff and Defendants, which exceeds Plaintiff's burden at this early  
23       Plaintiff's Response in Opposition to Amazon Defendants'  
24       Motion to Dismiss Plaintiff's Nationwide Collective Action

25       Complaint15  
26       Case No.: 2:19-cv-01613-JLR

27           TERRELL MARSHALL LAW GROUP PLLC  
          936 North 34th Street, Suite 300  
          Seattle, Washington 98103-8869  
          MORGAN & MORGAN, P.A.  
          8151 Peters Road, Suite 4000  
          Plantation, FL 33324  
          TEL. 954-318-0268 • FAX 954-327-3013

1 stage to establish that Defendants employed Plaintiff, either directly or jointly. *Id.* ¶¶ 43-65.  
2 Likewise, Plaintiff has set forth facts sufficient to establish that Defendants are subject to  
3 enterprise coverage pursuant to the FLSA and that Plaintiff is subject to individual coverage  
4 pursuant to the FLSA. *See* Dkt. # 1 ¶¶ 66-77.

5 Defendants appear to concede that Plaintiff cured any alleged deficiency that may have  
6 existed with regard to the identification of a specific week in which he worked more than 40  
7 hours but was not paid overtime compensation. *Compare* Dkt. # 21, *with* Dkt. # 26. Indeed,  
8 Defendants' sole contention on its renewed motion is that Plaintiff fails to state a claim  
9 because "he failed to identify his direct employer or allege any wrongful conduct attributable  
10 to Amazon." *See* Dkt. # 26 at 11. As more thoroughly set forth above, Plaintiff has  
11 adequately plead facts establishing an employment relationship with Defendants. *See supra*  
12 Part III.B.1. Therefore, based on the facts alleged in Plaintiff's amended complaint, taking  
13 them as true, and drawing all reasonable inferences in Plaintiff's favor, Plaintiff has met his  
14 burden to state a claim upon which relief can be granted.<sup>6</sup>

#### 17 IV. CONCLUSION

18 For the foregoing reasons, the Court should deny Defendants' Motion .

19  
20 <sup>6</sup> Plaintiff amended his complaint on his own volition, not based on an order of the court holding that his  
21 complaint was deficient. Therefore, the cases cited by Defendant are inapplicable. *See Mir v. Fosburg*,  
22 646 F.2d 342, 347 (9th Cir. 1980) (denying leave to amend where **court** already gave plaintiff one or  
23 more opportunities to amend.); *Allen v. City of Beverly Hills*, 911 F.2d 367, 373 (9th Cir. 1990)  
24 (denying plaintiff leave to amend a fourth time); *Fid. Fin. Corp. v. Fed. Home Loan Bank of San Francisco*, 792 F.2d 1432, 1438 (9th Cir. 1986) (denying plaintiff leave to amend where **court** had  
25 already given him opportunity to amend and where amending would prejudice defendant); *Curry v. Yelp Inc.*, 875 F.3d 1219, 1228 (9th Cir. 2017) (denying plaintiff leave to amend where **court** already  
26 dismissed plaintiff's complaint, identifying deficiencies plaintiff failed to remedy in previously  
27 amended complaint).



1 Dated: February 3, 2020

2 Respectfully Submitted,

3 By: Paul Botros

4 Paul M. Botros, *Admitted Pro Hac Vice*

5 Email: [pbotros@forthepeople.com](mailto:pbotros@forthepeople.com)

6 Andrew R. Frisch, *Admitted Pro Hac Vic*

7 Email: [afrisch@forthepeople.com](mailto:afrisch@forthepeople.com)

8 8151 Peters Road, Suite 4000

9 Plantation, Florida 33324

10 Telephone: (954) Workers

11 Facsimile: (954) 327-3017

12 By: Toby Marshall

13 Toby J. Marshall, WSBA #32726

14 Email: [tmarshall@terrellmarshall.com](mailto:tmarshall@terrellmarshall.com)

15 Beth E. Terrell, WSBA #26759

16 Email: [bterrell@terrellmarshall.com](mailto:bterrell@terrellmarshall.com)

17 936 North 34th Street, Suite 300

18 Seattle, Washington 98103-8869

19 Telephone: (206) 816-6603

20 Facsimile: (206) 319-5450

21 *Attorneys for Plaintiffs*

22 Plaintiff's Response in Opposition to Amazon Defendants'  
23 Motion to Dismiss Plaintiff's Nationwide Collective Action  
24 Complaint  
25 Case No.: 2:19-cv-01613-JLR

26 TERRELL MARSHALL LAW GROUP PLLC  
27 936 North 34th Street, Suite 300  
Seattle, Washington 98103-8869  
MORGAN & MORGAN, P.A.  
8151 Peters Road, Suite 4000  
Plantation, FL 33324  
TEL. 954-318-0268 • FAX 954-327-3013

**CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that on this 3<sup>rd</sup> day of February 2020, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system which will send a notice of electronic filing to all counsel of record.

**By: /s/ Paul M. Botros, Esq.**  
Paul M. Botros, Esq.

Plaintiff's Response in Opposition to Amazon Defendants'  
Motion to Dismiss Plaintiff's Nationwide Collective Action  
Complaint  
Case No.: 2:19-cv-01613-JLR

TERRELL MARSHALL LAW GROUP PLLC  
936 North 34th Street, Suite 300  
Seattle, Washington 98103-8869  
MORGAN & MORGAN, P.A.  
8151 Peters Road, Suite 4000  
Plantation, FL 33324  
TEL. 954-318-0268 • FAX 954-327-3013